

Construction Management Ltd

## Who We Are

Based in Sonning, Berkshire and operating throughout the Midlands and Southern England, EPS Ltd is a Construction Management company specialising in Building Services, Construction and Fit out. Established in 1978, today the company is led by an experienced team of Senior Management professionals, supported by a select group of industry experts possessing the diverse knowledge and skills to enable us to manage the entire construction process and ensure successful project delivery from concept to completion.

Jamie Cole  
Managing Director



# Construction Management

## Construction Management

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We have been providing turnkey solutions for Clients for more than 40yrs, delivering on all of the duties expected of a responsible Construction Manager while protecting our Clients own aims and objectives and putting them first,

“Collaborative Construction without Conflict”



## How We Got Here

The following timeline illustrates our company's development over the past 40 years of project delivery.

1978

Incorporation of Electrical Power Specialists Ltd (EPS) providing the Design and Installation of commercial electrical systems.

2005

MBO completed with Jamie Cole becoming Owner and Managing Director of the business.

2012

EPS expand the services provided to include a complete Building Services offer including Mechanical and associated services in response to customer demand.

2015

Further business expansion to meet increasing customer demand, providing a Turnkey Office fit-Out solution including a business wide restructure to provide project management capabilities and further accreditation.

2020

Brand development including re-registering under a new name EPS Construction Management Ltd, better reflecting the core services we deliver to our clients including a full range of Construction and Engineering Design and Installation solutions.



## Why EPS Ltd?

Priding ourselves on providing our clients with a first-class end product and an excellent and reliable service, we base our approach to project delivery on three key elements:

**Best Project Programme** – Establishing the Project Timeline is our primary focus; working closely with our clients to identify their objectives and requirements, translating these into a project programme (or delivery programme for multiple projects) while assessing and mitigating any potential time-related impacts and risks. At this early stage of project development we utilise our knowledge, experience and industry connections to optimise the project timeline, recognising that time is money and the potential that the construction process can be disruptive to our clients' own business activities.

**Best Methodology** – By planning, executing and constantly reviewing the forecasted outcomes of What (we do), Why (we are doing it), Where and When (the activity is taking place), How (our actions are being received by stakeholders), and Who (is responsible for what throughout the process of project development, implementation, delivery and closure), we ensure the development of Delivery Plan protecting both project integrity and our clients' reputation. Frequent discussion with our clients upholds their confidence throughout each key stage of the project delivery, providing a well-planned methodology from initial survey through validation, offer and proposal, procurement, delivery, test and commission to handover and post completion support.

**The Best Value** - By developing a Project Cost Plan and Specification upholding our clients' quality and cost expectations, whilst considering innovative design and product solutions to improve productivity with and making best use of modern construction methods and off-site manufacture wherever possible, we provide our clients with the best product and service for the best price. Our excellent commercial management and our reliable supply chain selection also contribute to delivering great value for money.



## Our People

If the right people are in the right place at the right time Project Delivery is a rewarding experience for everyone involved so for every project, task or assignment we undertake, we take the time and care to assemble a team of construction professionals with the appropriate skills, knowledge and experience. We employ only the best people and we take our obligations and responsibilities to our clients very seriously whether acting as Agent, Principal Designer, Principal Contractor or Building Services Provider. The Health, Safety and the Well-being of all those involved in or affected by our works is a major consideration during the careful selection of a team of staff and suppliers with the right mix of experience, skill, competence and compliance to support our clients' specific needs.

CVs providing an outline introduction to the key members of our Project Management Team, briefly describing their roles and responsibilities, highlighting their diversity and skills.



**TIM BROWN**  
Chairman



**JAMIE COLE**  
Managing Director



**CONOR PORTER**  
Operations Director



**JASON BATES**  
Mechanical Services



**JAMES POFFLEY**  
Project Management



**HEATHER WILLIAMS**  
Project Management



**GARETH WOOD**  
Compliance



**DAVE PATIENT**  
Electrical Services



**JASON GUMBS**  
Mechanical Solutions

## Key Personnel



### JAMIE COLE

Founder and Managing Director, Jamie is a charismatic leader who has led the business through significant transition. Offering that rare mix of technical and strategic capability has allowed him to implement change together with business growth, developing a senior management team of highly motivated individuals that give the business a strong and diverse platform of skills, this allows EPS to offer customers a wide range of services delivered thoughtfully, consistently and to an exceptionally high standard.



### TIM BROWN

Chairman and architect of our business evolution programme, Tim previously held an executive position with one of the UK's largest construction companies for almost 20 years. A successful strategist and implementor who has developed a programme for business improvement that focuses on the power of people to drive CBI (continued business improvement). Tim also benefits from an executive education programme including international learning institution the London Business School.



### CONOR PORTER

Operation's Director, Conor has a bachelor's degree in Civil Engineering, he is an exceptional communicator, an organiser with an excellent working knowledge of asset management and programme delivery, Conor's commercial skills are class leading and his approach to customer engagement second to none. Previous experiences include NHS property services, Intel, Pfizer, GSK and BP, with projects as diverse as a new Pharmaceutical plant to the refurbishment of Clifton Suspension Bridge. Conor is the driver in our business evolution programme and has developed a Construction Management team with purpose and an energy that are the foundation of our customer retention success.



## Key Personnel



### JASON BATES

Senior Mechanical Services Manager with a wealth of knowledge and an eye for detail. Jason is a team builder developing a supply chain that delivers an extraordinary customer experience. Jason has the technical skills and ability to deliver even under the most demanding of site conditions and constraints. A natural negotiator, which enables him to translate the most complicated solutions into a common and workable language. Jason's past experiences include Transport for London, BP, RBS with the successful delivery of some notable schemes in the City of London and Canary Wharf.



### HEATHER WILLIAMS

An experienced Project Manager with estates and programme management skills, an excellent communicator with an Honour's degree in Building Surveying. A seasoned professional with both MRICS and MCIQB among her accreditations, she is a regional chair for the CIOB and a CIOB international representative. Previous experiences include senior roles with British Telecom Estates, Rowney Sharmen and The University of Reading. Heather is an experienced key account manager developing our relationships with Fujitsu, Renault Motorsport and Hewlett Packard.



### JAMES POFFLEY

James joined EPS as a management trainee and through an in-house development programme has become a key member of the project management team. Customers recognise his technical expertise but equally welcome his wider management capabilities that include developing project proposals across a broad spectrum of construction works, James has skills in planning and the programme management of multiple projects and finding delivery solutions. His hands-on approach and customer focus have made him a successful key account manager for the Buckinghamshire NHS trust.



### GARETH WOOD

No Construction Management team would be complete without resident expertise in matters of compliance, Gareth is NEBOSH and IEMA accredited and Leads our QHSE. Gareth's quality is in his ability to educate rather than dictate the requirements and benefits of compliance and continual improvement to our delivery team. Perhaps this model of education through leadership comes from serving with the British Army's Royal Engineers, Gareth has also gained valuable construction sector experience working with notable commercial construction organisations and specialist suppliers.

## Key Personnel



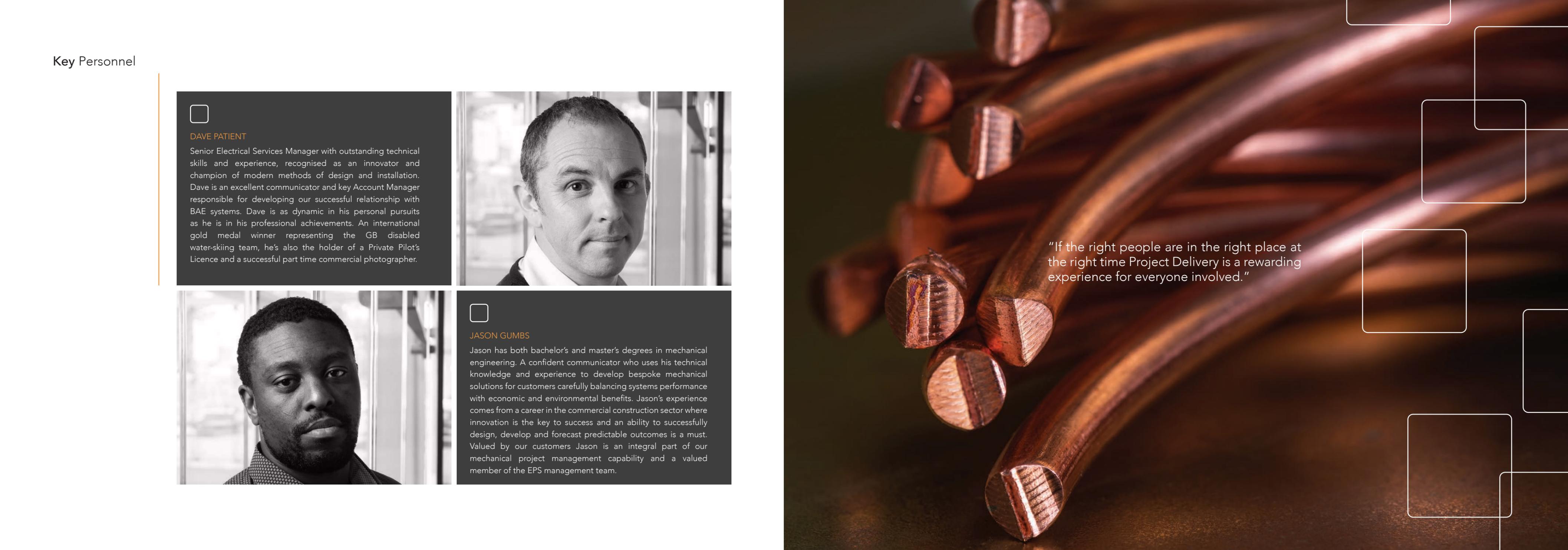
### DAVE PATIENT

Senior Electrical Services Manager with outstanding technical skills and experience, recognised as an innovator and champion of modern methods of design and installation. Dave is an excellent communicator and key Account Manager responsible for developing our successful relationship with BAE systems. Dave is as dynamic in his personal pursuits as he is in his professional achievements. An international gold medal winner representing the GB disabled water-skiing team, he's also the holder of a Private Pilot's Licence and a successful part time commercial photographer.



### JASON GUMBS

Jason has both bachelor's and master's degrees in mechanical engineering. A confident communicator who uses his technical knowledge and experience to develop bespoke mechanical solutions for customers carefully balancing systems performance with economic and environmental benefits. Jason's experience comes from a career in the commercial construction sector where innovation is the key to success and an ability to successfully design, develop and forecast predictable outcomes is a must. Valued by our customers Jason is an integral part of our mechanical project management capability and a valued member of the EPS management team.



"If the right people are in the right place at the right time Project Delivery is a rewarding experience for everyone involved."

"We have worked with EPS on a number of construction projects in live environments. The management team from EPS have provided consistency and transparency across the projects and generally provide a high standard of service."

Phil Scrutton,  
**Fujitsu**

"...EPS are a pleasure to work with; from their on site Engineers to Management ...quality of work is excellent."

Tess Keppe,  
**Arrival**

"From competitive bid award, through to project development and delivery, EPS lead the way through innovation on all project levels."

Martin Cummings,  
**Renault Alpine - F1**

"EPS are our preferred contractor for building and construction work. Their collaborative approach and ability to deliver highly technical facilities has been 1st class"

Simon Roe,  
**Honda**

**NHS**

**HONDA**

**FUJITSU**



**ALPINE  
FORMULA 1**



**ARRIVAL**

**BAE SYSTEMS**

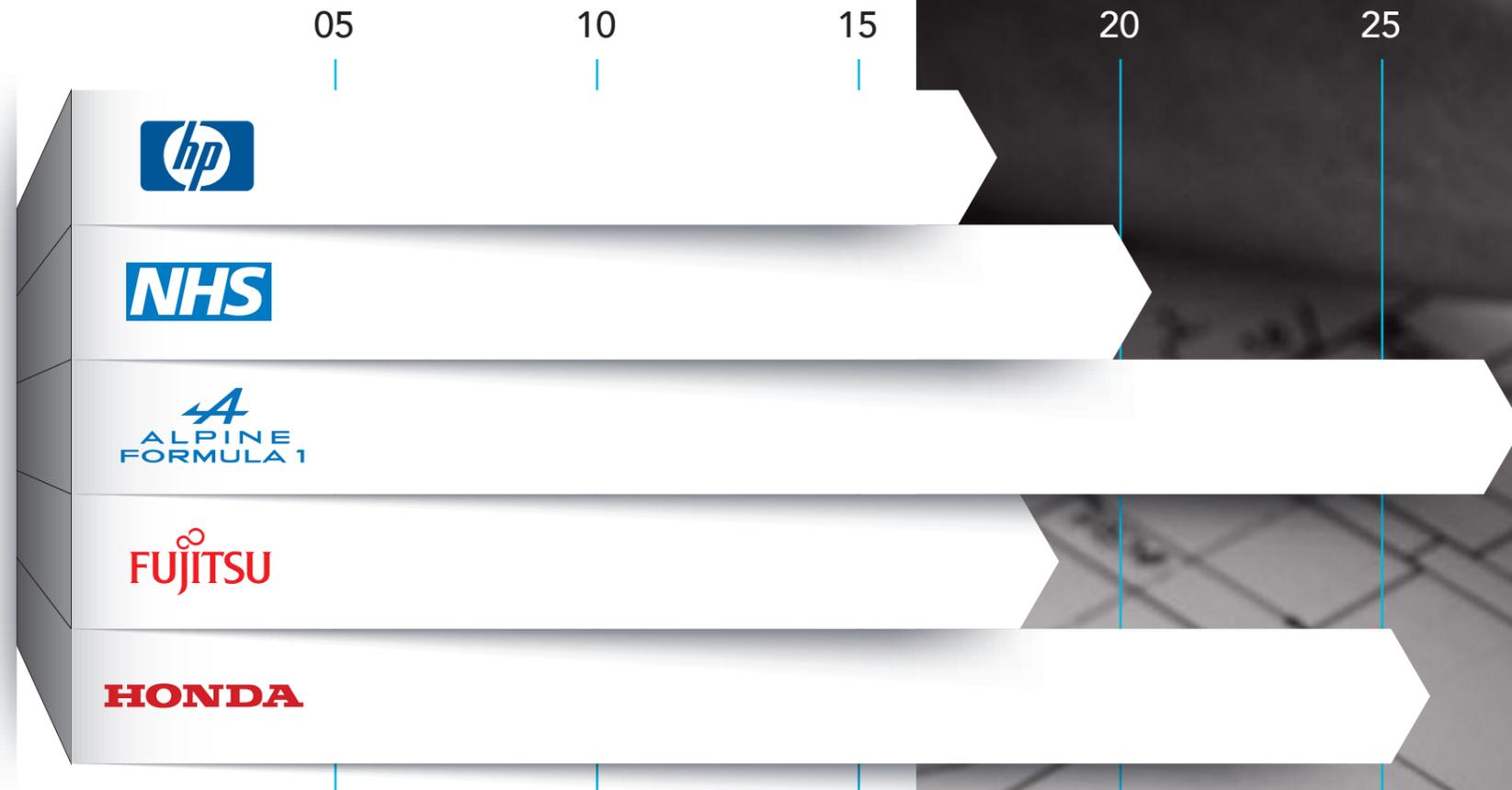


## Our testimonials

By way of an introduction to EPS Ltd and to outline our approach to the requirements of successful project delivery EPS Ltd are a Construction Management company with a history in Building Services, Construction and Fitout, we are based in Sonning Berkshire and operate our business throughout the Midlands and Southern England.

## Repeat Business

Our numerous long-term associations support our reputation for working collaboratively with clients, suppliers and staff; please see previous page of this document for a sample of our clients and their views. We, at EPS, use only selected Industry Professionals and Suppliers with whom we have a long-standing relationship and on whom we can rely to share our approach, ethos and ethics, ensuring the very best customer experience.





## Our Compliance

We are confident in our ability to provide client satisfaction and industry compliance within every project, regardless of size, scope and budget, but don't just take our word for it; our approach and processes to Project Delivery is independently audited and accredited by the following industry standards.





EPS's knowledge, experience , competency and expertise in both managing and delivering complex Asbestos removal works especially where vital building services reside allows me to provide a better overall service for my clients.



Their attention to detail and vast experience significantly de-risks this historically challenging environment and gives me confidence to leave the delivery of such projects in their capable hands.



EPS have continually demonstrated their ability to appraise the diverse risks of new industry sectors and applied themselves to develop innovation where its required and provide solutions for clients problems. They deliver an exemplary service.

Chris Pilkington  
**Consultancy Director**

 **Asbestos Solution Providers**  
Consultancy, Surveys & Remediation



Ants are intelligent and productive, industrious and extremely collaborative, they create communities without conflict and despite their diminutive size, punch well above their weight. A single ant is capable of carrying up to 50 times its own weight, so by working together as a colony means they're able to accomplish the seemingly impossible, in fact within a week an army of worker ants can construct an underground city big enough to house millions of their kind.

## EPS Construction Management Ltd

- Main Office, Unit 4 Model Farm Barns, Sonning, Berks RG4 6TD • 0118 969 7317 • [www.epsltd.co](http://www.epsltd.co) • [info@epsltd.co](mailto:info@epsltd.co)